



The Northwest Recap



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Upcoming Events

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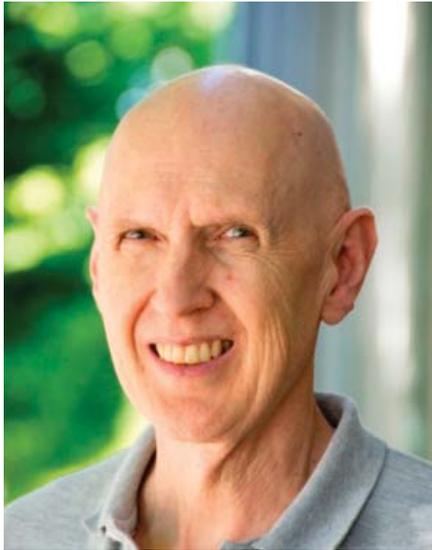
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From The President* *Interim President



A new chapter for The Chapter [54]

We have an urgent situation! In June chapter President Steve Clapp gave notice that he could no longer fulfill his duties and must step down – effective immediately. Our Vice President followed with an announcement of not being in a position to succeed Steve as president.

This puts us members of “54” in a sticky spot. In accordance with the ASPE Bylaws, without formal leadership, we are in non-compliance and run the potential prospect of [eventually] being required to dissolve the chapter. We all would be re-designated as “members at large” – still with all

rights of the Society, but without local governance, nor a group meeting place.

Eight years ago we had this very same “situation”: our president abruptly left and the VP did not feel ready to succeed him. Back then I consented to becoming the president and fill out the term – while still chairing the Programs Committee and publishing the NW Recap. And back then I had grand plans to resurrect a “stale” chapter with new ideas of reconfiguring the [idle] directors and committee chairs (except my Programs) new blood, by inviting members to volunteer to chair a committee or venture and weld a free hand (with my full support) to develop more value for the membership.

And it worked! During and following my term the chapter enjoyed a long era of exciting and inspired leadership, which helped catapult us to a status and standard of recognition by the whole Society. Our programs were consistently copied by other chapters nation-wide, and many of our members were sought for local, regional and national committee service, educational

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ASPE August Program

MWESB Initiatives

Utilization, Agency Requirements, Challenges, Opportunities

Featuring

Justin Rank, E • Business Development, ISEC

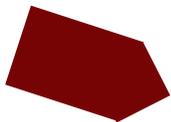
When: Tuesday, August 16, 2016
Social Time – 5:30 PM • Dinner & Program – 6:15 PM

Where: University Place • 310 SW Lincoln, Portland
***Free parking – go to the hotel lobby and say that you are with ASPE ***

If you have ever bid on a public agency project, no doubt, you are familiar with the requirements or “aspirational goals” set forth in the bidding documents for MBE, WBE, ESB, or the all-inclusive DBE contractor and vendor participation. It adds another dimension to the process of planning to successfully book and manage your resources on a government-funded project.

Join us as Justin paves the way to understanding the opportunities and risks that accompany both awarding and being awarded set-aside business. And check out his company’s website: www.isecinc.com

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*Reservation Deadline: Noon, Wednesday, Aug. 10th

For Reservations, go to: <http://aspe54.org>

If this does not take you to it, then look for, and click on, “Aug Program Meeting”

Questions or special circumstances: contact Curt Kolar 503-962-8840 kolarc@trimet.org

UPCOMING PROGRAMS

Sep. ROM Estimates
Presented by David Standley, Skanska USA

Oct.* and Nov.*

* Portland’s “Eye in the Sky”, presented by Joe Vaughn, owner of Skyris Imaging, is scheduled for one of these months, pending his schedule (he’s swamped until it’s rainy again!)



From The President* *Interim President

seminars and leadership roles.

So, why are we once again in this low point? We did an excellent job of attracting talented and committed individuals during my term, but we neglected (or we didn't understand how) to continue replenishing the ranks every year (actually every month). All of those "A" team members have left ASPE or are "spent" *physically* from too many years of single-handed service, and/or *spiritually*, discouraged that no one else has been willing to take up the cause and chip in to lighten the load.

Facing this current and repeat "situation" I can assure you that we are not down yet – but we have got our work cut out for us and not much time.

My part

I will be shifting gears from [current] Programs Chair and the NW Recap Editor to concentrate solely on the essential presidential duties and authority – *temporarily*. And I've established an emergency "core team":

Robert Rivera - will continue as Treasurer and Mike Flynn, CPE, as Secretary, with Robert also joining the Programs Committee.

Craig Welburn - a new member (more on him later in this issue) – will Chair the Membership Committee. Craig and Jared Carkin will be part of both this and the Programs Committee.

Carey Lee - will remain as a Director, and continue to assist wherever needed.

Chana Frederick, CPE, current Certification Chair and a past president, will *temporarily* serve as Interim VP and accept some president's duties. She will also segue into our *NW Recap* Editor role.

Your Part – and what temporarily means

Yours truly is not going to lead this chapter *full-term*; I've been doing this for almost thirty years and it high time for others to take ownership – and bring us into the 21st Century properly. My primary role right now is to identify, install and mentor (if required) our next president and vice president . . . **by November** (a date-certain deadline).

If not you, then who do you know (current member or not) that you would want to lead you in this organization that is a tremendous value to/and influence on the local construction industry?

I eagerly welcome your input – as long as it's in the form of "What can I do to help?" or "Here is our prospective leader!" The clock is ticking . . .

Curt Kolar, CPE



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2016 ASPE Conference Report

By Craig Welburn, E

Note from the Interim President: I'm pleased and excited about Craig's involvement with our chapter, and how he so quickly embraced what ASPE is all about at the Annual Conference so soon after becoming our latest new member. And please note that he is now our Membership Chair; don't be surprised if he contacts you in the near future to get your input on enhancing the value of your membership with ASPE.

2016 marked the 60th anniversary of the ASPE and let me tell you, what an exciting conference it was!! This year's conference was held July 14-16 at the Renaissance Tampa International Plaza, in Tampa, FL. I have been to multiple conferences/conventions through the years, and I can assure you, ASPE at a national level knows how to put on a first class convention.

Since this was my first national convention, I tried to be kind of a "fly on the wall" and just listen to others that had been to previous ones to hear how they would compare this one to the past, and almost all of the participants, from Regional Governors, to local chapter Presidents, to local representatives like myself all agreed that this was one of the best ones yet. There were four separate programs a day for both Thursday and Friday that covered a variety of subjects including:

- *From Estimating to Implementation – The subject matter covered items like knowing your customer; selling the value of your company or product; RFP methods and how to make your RFP better than your competitors.

- *The Power of Competitive Leadership – The subject matter covered items like thinking globally; removing fear of the unknown and fear of failure; investing in employee training; creating loyal customer relationships.

- *Estimating Construction Technology – This subject matter was how to better utilize BIM in your bidding process and in your procurement and building methods. This program was put on by a bricklayer from Washington and he showed multiple case studies that he had done to not only run their projects more efficiently, but also making them a more profitable company.

- *Activating your Leadership Greatness – All I can say to this program is WOW!! Jerome Wade is the Chief Epic Officer of The Epic Advantage. He had the most highly energized program of anyone at the convention. He asked the group as a whole if we had "lost our roar"? His message was all about getting your personal life in order, and that would lead to better order in your professional life and then in your organization. His final message was to Get Up, Get on it and Get Going, don't let fear hold you back and sometimes in life, you need to trust yourself and "take a flying leap"!!

Again, the programs were all fascinating and informative, but for me, the adventure had just begun on Saturday morning. I attended the "ASPE: The Case for Change". I was a three-hour session talking about the current state of the society and the need for changes to our current by-laws, as well as improvements that are being made at a national level, that in turn, will trickle down to our local chapters. These changes will give the society more flexibility in the future and they are trying to look at where we can go for the next 60 years and beyond. This meeting had an open forum for the individuals to get up and express their opinions with the changes, both for it and against it. It was a very emotional meeting hearing thought from other chapters that are struggling as we are, and as the National is at this time.

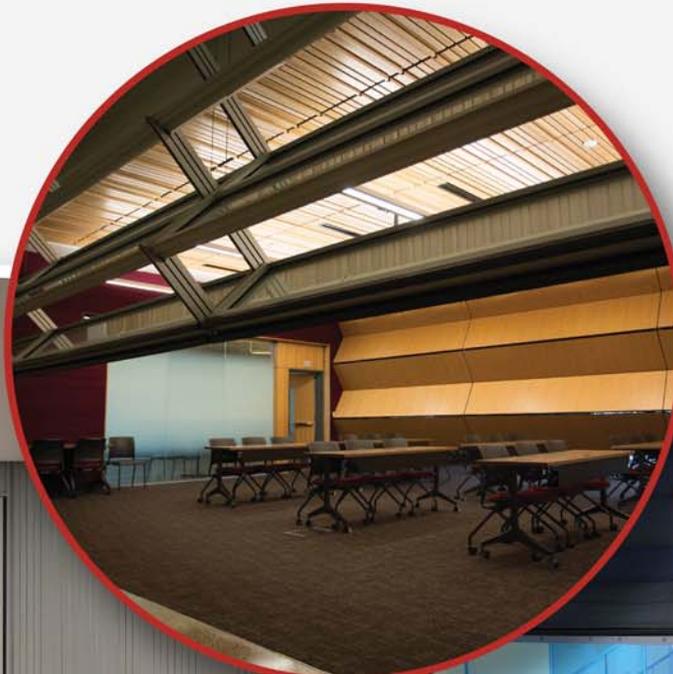
After a break, we had the National Council Business Session, and again, what an experience. It is a very formal setting, and you truly feel like at this meeting,



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2016 ASPE Conference Report *continued*

you have a voice at the national level. After all of the formal proceedings to start the meeting, the real business matter was voting on the newly updated by-laws. The biggest thing coming in the new by-laws is allowing the voting power to be placed in the hands of the Board of Trustees, instead of the individual delegates as it has been in the past.

Again, it was a very emotional area of discussion, but at the end of the voting, the new by-laws passed with well more than the two-thirds vote that it needed. After the voting, and applause with the passing of the new by-laws, the new National Officers were sworn in and

the meeting was adjourned.

The convention ended on Saturday night at the Presidents Party. We had another fantastic meal provided by the hotel, and a Casino night being held to raise money for the scholarship fund. A great time was had by all with poker, craps, black-jack, roulette and slot machines to play.

It was an honor and a pleasure to represent Chapter 54 at the national convention and I hope in the future we can have a stronger showing of Chapter members.

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