



The Northwest Recap



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Columbia Pacific Chapter 54

Upcoming Events

November Program

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AACE Cascade - www.aacei-cascade.org/

CSI Portland - www.portland.csinet.org/

NAWIC <http://www.nawicportland54.org/>

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From The President

I would like to start this month's message by thanking David Standley with Skanska, as well as everyone that joined us for our October program. It was one of the best turnouts we have had in months. If you were unable to make it, you missed a very informative presentation given by David regarding the upcoming Concourse Expansion at PDX. When completed, this concourse will completely change the way PDX looks as you approach the terminal.



We are excited for the November Program, which is our Bid Day Simulation (See Page 3). For this program, we are again teaming up with the folks from our local NAWIC Chapter 54. This is a great experience for any sub-contractors or

suppliers that have ever wondered what bid day is like for a general contractor, and for general contractors, it is a great opportunity to see what the sub-contractors are going through on bid day as well. This meeting will be held on the Second Tuesday of this month (November 14th), due to the Thanksgiving holiday falling on our typical third Tuesday.

In closing, I am happy to report that our chapter has been asked to host the spring NW/SW regional meeting for ASPE in April. This regional meeting is a two-day event that will showcase local projects in our area, as well as multiple guest speakers and presentations. This meeting will be attended by a multitude of ASPE members from other chapters.

The meeting is a great way to network with other estimators outside of our market to share ideas and thoughts on our profession. The chapter board and I are working through the logistics of putting this event together and if there are any of you out there that might be interested in volunteering, or have any

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ASPE November Program

Bid Day Simulation



Understand why they call it a “War Room”

Battle it out in a mock bid with and against your fellow members and colleagues, no risk involved. Cost estimators (no experience required in this scenario) collect and analyze data in order to estimate the time, money, materials, and labor required to construct a building. Enjoy learning how to put a winning bid together and find out who will be the successful bid team! It is sure to be Fun and exciting. It will go quick so get there on time and eat while playing. Teams welcome! But Bid Leaders will be available for ensuring a “level playing field”!

Bring a laptop, pencil, and calculator.

Moderated by

Chana Frederick, CPE • Yorke & Curtis Brett Schwartz • Yorke & Curtis

When: Tuesday, November 14, 2017

Social Time – 5:30 PM • Dinner & Program – 6:00 PM Sharp!

This educational program qualifies for 1 CED hour for Oregon CCB license renewal

Where: University Place • 310 SW Lincoln St, Portland

<http://www.uplacehotel.com/> (for directions)

Free parking - enter code 20509 into pay meter when prompted

Must provide your vehicle license plate at pay station also

Meeting Cost: \$35.00 with reservation & credit card payment

Reservation failure to show will result in donation to ASPE54 in \$35 (pre-paid) or \$60 (not pre-paid)

Ask about Special Student Rates

Register: <http://aspe54.org> or click on November Program Meeting on our site

Registration Closes: 12:00 PM, November 9, 2017



From The President continued

ideas for presentations that you would like to see, please email me at cwelburn@cherrycityelectric.com, subject line "NW/SW Regional". We are excited to host this event and I hope that we can get a strong showing from our local members and non-members as well.

I hope to see all of you on the 14th for our bid simulation.

Craig Welburn
ASPE Chapter 54 President

These are the NW/ SW chapters who attend the regional meetings.

SW Region



NW Region



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ASPE Spring Regional Portland

Save the Date: April 13th & 14th

Our chapter will be hosting the spring regional meeting for the Northwest and Southwest chapters this time and the new format National has laid out guarantees learning opportunities for all who attend.

We are looking for educational speakers/topics, volunteers & sponsors for the event. We need to plan for two lunches, a breakfast and a dinner. We also will take any suggestions for a fun place to take all these active members of the society on Saturday afternoon (maybe ice hockey? The timbers?).

Typically they do 1 hour presentations on a particular type of system and relate it to estimating, like curtainwall systems and things to consider in the bid and maybe some rough square foot pricing. This is a great opportunity to get your product recognized or shed more light on its intricacies. We will entertain any suggestions you might like hear about but don't feel comfortable presenting.

Feel free to join the committee to help us put it all together. Or just mark your calendar and plan to attend for the wealth of information we will present. Definitely going to be entertaining and enlightening.

Please contact Craig Welburn (cwelburn@cherrycityelectric.com), Chana Frederick (chanaf@yorkeandcurtis.com), or Carey Lee (clee@sunsteelllc.com) for suggestions or opportunities.



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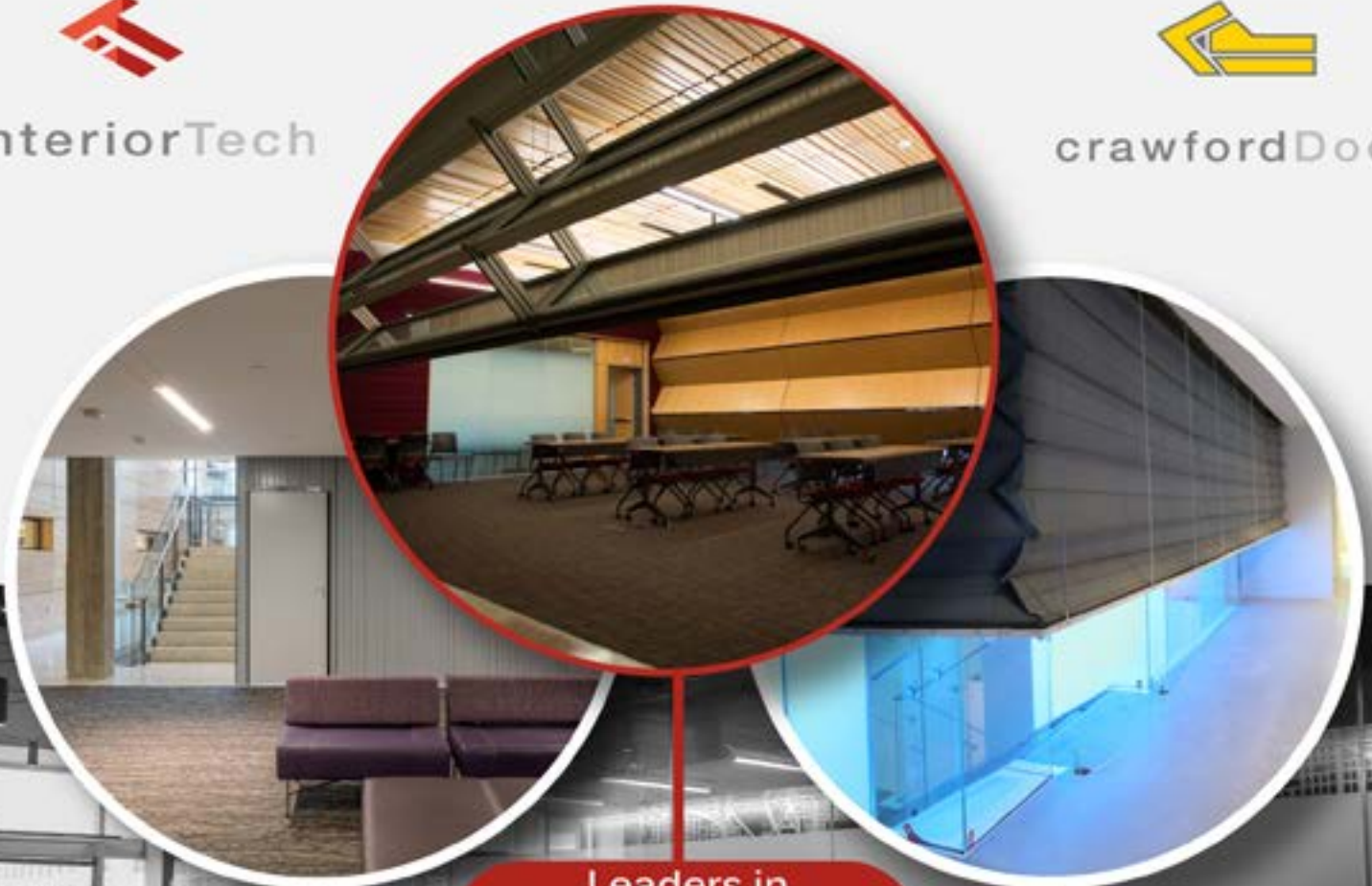




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Fall Regional Recap

At the end of September I was given the opportunity to attend the ASPE "Regional by the Sea" that was put on by Orange County Chapter 3. The event was held at the Ayres Hotel in Costa Mesa. The facility is older but has been well maintained.

The meeting kicked off at 11 for an hour meet & greet followed by a catered lunch. Our Friday presentations included two different software programs to use for estimating (ProEst & Blue Beam). During the group discussions of the two programs it appeared that the room was split on what they used. Half were working with ProEst and half used Blue Beam. I gathered that it came down to what you were familiar with and not that one was better than the other. The balance of Friday was two other presentations billed as "how to use your CPE to supplement your income and a feature project by Swinerton Builders on an Ice ring they were building.

The Chapter had arranged for transportation to Joe's Crab Shack in Newport Beach for dinner.

We started early the next day with breakfast and dove into how to identify labor burdens. There was a good cross section of examples presented where one could get tripped up on how to figure in the right amount of cost prior turning in your bid. The group at my table,

as well as myself, came away with some great information to be aware of.

The balance of Saturday we heard from both the SW & NW governors, Larry Hendricks and Kris Larson on the ASPE social link that is now up and running. Each of them also briefed us on their regionals and shared on what they had. Came away with from the national in Denver.

The last bit of new business they had was to select where to hold the upcoming Spring NW/SW regional. The group opinion was that it had not been held by the Columbia Pacific Chapter 54 since 2010 and they would enjoy coming to visit Portland.

The short story there is that we (the board members of Chapter 54) meet last night before our monthly meeting to start planning for it. Target date is going to be mid-April of 2018. Watch for a "Save the Date" announcement shortly

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Vice President

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